

Who we are?

Welcome to Factors Direct, a proud privately-owned company etched in the heart of Scotland.

With over two decades of experience in owning, operating, and managing residential properties across the region, our team is well-versed in the challenges and opportunities unique to Scotland's real estate sector.

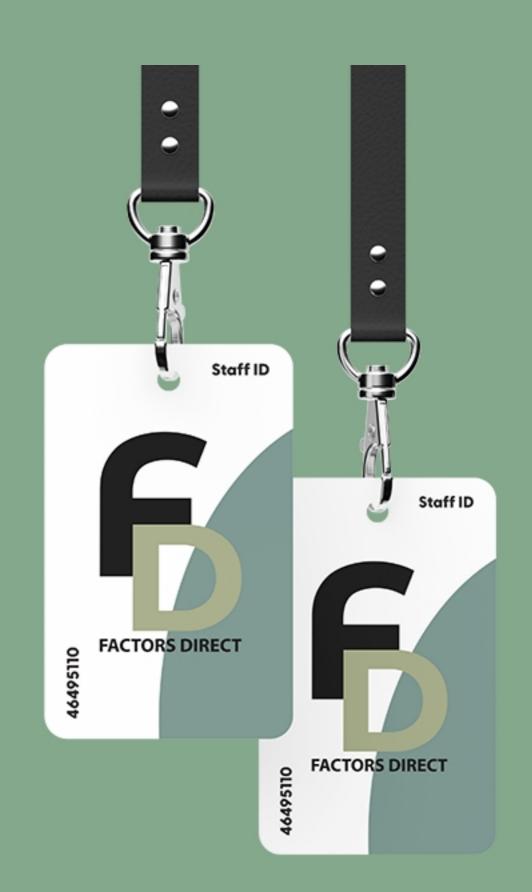
FACTORS DIRECT

Our factoring management division, easily reachable at our Head Office on 34 Gibson Street, Glasgow, G12 8NX, is a testament to our vast expertise in the industry. Our journey in property renting and selling unveiled an urgent need for an enhanced factoring experience for our clients, leading to the inception of **Factors Direct**.

OUR OBJECTIVE IS TO HAVE A POSITIVE IMPACT ON THE CENTRAL SCOTLAND PROPERTY MARKET AND GIVE OWNERS DIRECT INPUT INTO THE MANAGEMENT OF THEIR BUILDING.

Our Services

- Competitive management fees NO HIDDEN FEES
- Dedicated property manager
- Communal repairs and maintenance
- Emergency out of hours repairs
- Common buildings insurance
- Quarterly management accounts
- Local, verified contractors
- 6 monthly inspections



Our Mission

Our goal at **Factors Direct** is to give owners direct input into the management of their building. We believe that every building deserves a factor that loves it, and our owners' needs and interests are at the heart of everything we do.

We are here to cater to your requirements and our purpose is to build strong, honest, and lasting relationships that relieve you of the stresses related to maintaining shared areas.







At Factors Direct, we are redefining expectations in the factoring realm. We pride ourselves on understanding the importance of having an easily contactable, proactive factor in place. Our aim is to manage our clients' properties to the highest standard, therefore retaining or increasing its overall value.



What sets us apart from our competitors?

Our fresh and new approach to building management. **Factors Direct** have an enthusiastic team ready to provide a hands-on service to our clients. We are eager to build relationships and establish ourselves as a reliable and forward-thinking factor.

We don't want to just be reactive; we want to be proactive and add value to our client's building which is in their interest for the long run.

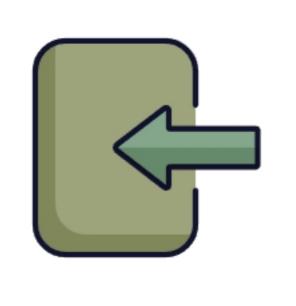
At **Factors Direct**, we are a family-run business with a heritage in all things' property. Our focus is on lasting, quality client relationships and providing a highly tailored service so our clients' needs are always met.



On Call 24/7
Support



Pro-active Factoring



Online Management Portal



Regular Building Inspections



Expert Trusted Contractors



Swapping factors

Changing your residential factor can often be perceived as a daunting task, but in reality, it's a straightforward process. The first step involves reviewing your Deed of Conditions, which outlines your rights and obligations, including your ability to change your factor. Most deeds will allow for a change if a majority of homeowners agree. Once you have the majority approval, it's time to notify your existing factor about the change. You can typically do this via a written letter or email, ensuring you've clearly stated the date of termination for the contract, as per your agreement.

At **Factors Direct**, we make the transition as smooth as possible. We offer a myriad of services designed to ensure your peace of mind, including regular building inspections, proactive and reactive maintenance, insurance and emergency out of hours support.

One of the key advantages of choosing **Factors Direct** is our proactive maintenance plan. We don't just react to repairs, instead we work diligently to reduce their frequency. Our routine maintenance includes annual and periodic maintenance contracts, internal and external cleaning, window cleaning, landscaping and much more.

In addition, we believe in complete transparency. That's why we offer regular invoicing and an online owner portal to help you stay on top of everything. With our free quotation service, regular homeowners' meetings, and a single qualified point of contact, you can be assured that your building is in good hands.







Changing factors is not just about switching service providers; it's about upgrading to a superior, comprehensive service that protects your property investment. So, why wait? If you're ready to make the change, get in touch with Factors Direct today. Our team is ready to assist and answer any questions you might have. Experience the peace of mind that comes with a reliable, transparent, and proactive property factor.

AT FACTORS DIRECT, WE HAVE AN ENTHUSIASTIC TEAM ON HAND TO RELIEVE YOU OF THE STRESSES RELATED TO MANAGING SHARED AREAS.

Contact us today to discuss how we can make your factoring experience a rewarding one.

Phone: 0141 739 4439

Email: enquiries@factorsdirect.co.uk Website: www.factorsdirect.co.uk







DEDICATED RESIDENTIAL FACTORING